

### Field Service Organizations have a complex set of needs



That's where we come in:  
 **Blackthorn Payments**

Collect payments directly in Salesforce with Blackthorn Payments. Simplify the customer experience and get paid faster.

### Modernize Collecting Payments in the Field

Reduce any friction between the time of sale and time of payment by adding the ability to charge to your price and quote flow. Whether you're using Salesforce Field Service and completing transactions related to work orders with bluetooth-enabled card readers, or you're looking to take a payment in the Salesforce Mobile App, Blackthorn's Payments app can support your team anytime, anywhere - directly from Salesforce.

### Increase Workforce Efficiency through Field Transaction Reporting

By incorporating real-time payments into your field service processes and syncing the data with Salesforce, your team can gain new insight into workforce efficiency. Track and report on revenue generated from newly created opportunities or upsells to begin measuring workforce behaviors to identify rockstar salespeople or technicians. The data empowers you to understand how they successfully negotiate opportunities so you can turn that knowledge into training or tools to better equip the rest of your team.

### Save Time and Money with Mobile Payments

Blackthorn Payment's integration with Stripe & Stripe Checkout could save you money on processing fees through online transactions, Virtual Terminal, and DocumentLink. Avoid tedious invoicing processes and tracking down payments by taking card present transactions on the spot.

Stripe Charges 2.9% + \$0.30 for Card Not Present Transactions | Stripe Charges 2.7% + \$0.05 for Card Present Transactions (EMV Certified - Swipe, Dip, Tap)



Take our 5-minute assessment today to see if Blackthorn Payments can streamline your payment processes!

[Quiz me!](#)